

PT Summarecon Agung Tbk

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| CREDIT PROFILE | | FINANCIAL HIGHLIGHTS | | | | |
|--|------------------------|-----------------------------------|-----------------|-----------------|-----------------|-----------------|
| | | As of/for the year ended | Jun-2017 | Dec-2016 | Dec-2015 | Dec-2014 |
| | | | (Unaudited) | (Audited) | (Audited) | (Audited) |
| Corporate Rating | <i>idA+ / Negative</i> | Total Adjusted Assets [IDR Bn] | 21,204.9 | 20,810.3 | 18,758.3 | 15,872.7 |
| Rated Issues | | Total Adjusted Debt [IDR Bn] | 7,807.8 | 7,426.6 | 6,197.8 | 4,382.5 |
| Shelf Reg. Bond I/2013 | <i>idA+</i> | Total Adjusted Equity [IDR Bn] | 8,213.9 | 8,165.6 | 7,529.8 | 6,416.5 |
| Shelf Reg. Sukuk Ijarah I/2013 | <i>idA+(sy)</i> | Total Sales [IDR Bn] | 2,684.6 | 5,397.9 | 5,623.6 | 5,756.9 |
| Shelf Reg. Bond II/2015 | <i>idA+</i> | EBITDA [IDR Bn] | 692.1 | 1,677.8 | 2,008.6 | 2,285.7 |
| Rating Period | | Net Income after MI [IDR Bn] | 48.8 | 311.7 | 855.2 | 1,384.7 |
| September 11, 2017 – September 1, 2018 | | EBITDA Margin [%] | 25.8 | 31.1 | 35.7 | 39.7 |
| Rating History | | Adjusted Debt/EBITDA [X] | *5.6 | 4.4 | 3.1 | 1.9 |
| SEP 2016 | <i>idA+ / Negative</i> | Adjusted Debt/Adjusted Equity [X] | 0.9 | 0.9 | 0.8 | 0.7 |
| SEP 2015 | <i>idA+ / Stable</i> | FFO/Adjusted Debt [%] | *5.5 | 10.4 | 20.1 | 40.6 |
| AUG 2014 | <i>idA+ / Stable</i> | EBITDA/IFCCI [X] | 1.8 | 2.3 | 3.9 | 6.9 |
| AUG 2013 | <i>idA+ / Stable</i> | USD Exchange Rate [IDR/USD] | 13,391 | 13,436 | 13,795 | 12,440 |
| MAY 2012 | <i>idA+ / Stable</i> | | | | | |
| APR 2011 | <i>idA / Stable</i> | | | | | |
| APR 2010 | <i>idA / Stable</i> | | | | | |
| 2007 - 2009 | <i>idA- / Stable</i> | | | | | |
| 2006 | <i>idBBB+ / Stable</i> | | | | | |
| 2005 | <i>idBBB / Stable</i> | | | | | |

FFO = EBITDA – IFCCI + Interest Income – Current Tax Expense
EBITDA = Operating Profit + Depreciation Expense + Amortization Expense
IFCCI = Gross Interest Expense + Other Financial Charges + Capitalized Interest; (FX Loss not included)
MI = Minority Interest *annualized
The above ratios have been computed based on information from the company and published accounts. Where applicable, some items have been reclassified according to PEFINDO's definitions.

PEFINDO affirms “idA+” ratings for PT Summarecon Agung Tbk and its bonds

PEFINDO has affirmed its “idA+” ratings for PT Summarecon Agung Tbk (SMRA), its Shelf-Registered Bond I/2013, and Shelf-Registered Bond II/2015. We have also affirmed the “idA+(sy)” rating for its Shelf-Registered Sukuk Ijarah I/2013. We maintained our “negative” outlook to anticipate the likelihood that the Company’s financial leverage and cash flow protection measures will not improve as expected over the coming quarters in case of a lower-than-expected revenue recognition and marketing sales amid a high debt level to develop its property development projects.

An obligor rated idA has a strong capacity to meet its long-term financial commitments relative to that of other Indonesian obligors. However, the obligor is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than higher-rated obligors.

The plus (+) sign in a particular rating indicates it is relatively strong within the respective rating category.

The suffix (sy) means the rating mandates compliance with Islamic principles.

The ratings reflect SMRA’s strong position in the property industry, good asset quality, and adequate recurring income. However, the ratings are constrained by its aggressive capital structure and weak cash flow protection, the risk of new projects in new areas, and the characteristics of the property industry, which is sensitive to changes in macroeconomic conditions.

The rating could be lowered if SMRA’s financial performance improvement is below our expectations as a result of weak property sales and lower-than-expected construction progress which results in revenue recognition not achieving the target. The rating could also be under pressure if additional debt exceeds projections, resulting in more aggressive capital structure and weaker cash flow protection measures in the upcoming quarters. The outlook could be revised to stable if the Company is able to achieve its projected marketing sales and revenue recognition and to improve its capital structure and cash flow protection measures on a sustainable basis.

SMRA is engaged in the property business and is divided into three divisions: property development, investment property, and leisure and hospitality. Its main property projects are in Kelapa Gading, Serpong, Bekasi, Bandung, and Karawang. As of June 30, 2017, its shareholders were PT Semarop Agung (25.43%), PT Sinarmegah Jayasentosa (6.60%), Harto Djojo Nagaria (0.14%), BNYMSANV RE AMS RE Stichting D APG ST RE E ES Pool-2039846201 (5.61%), and the public (62.22%).

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