

PT Adi Sarana Armada Tbk

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CREDIT PROFILE		FINANCIAL HIGHLIGHTS				
		As of/for the year ended	Sep-2021	Dec-2020	Dec-2019	Dec-2018
			(Unaudited)	(Audited)	(Audited)	(Audited)
Corporate Rating	<i>idA-/Stable</i>	Total adjusted assets [IDR bn]	5,744.5	5,035.3	4,715.0	4,053.8
Rated Issues		Total adjusted debt [IDR bn]	2,949.1	2,986.8	2,910.2	2,350.4
<i>Convertible Bond I/2021</i>	<i>idA-/Stable</i>	Total adjusted equity [IDR bn]	2,034.3	1,303.8	1,204.0	1,129.6
		Total sales [IDR bn]	3,475.5	3,037.4	2,334.2	1,862.9
Rating Period		EBITDA [IDR bn]	710.5	906.7	853.9	775.8
<i>April 11, 2022 - April 1, 2023</i>		Net income after MI [IDR bn]	80.2	87.1	110.4	143.5
		EBITDA margin [%]	20.4	29.9	36.6	41.6
Rating History		Adjusted debt/EBITDA [X]	*3.1	3.3	3.4	3.0
<i>APR 2021</i>	<i>idA-/Stable</i>	Adjusted debt/adjusted equity [X]	1.4	2.3	2.4	2.1
<i>SEP 2020</i>	<i>idA-/Stable</i>	FFO/adjusted debt [%]	*23.1	21.2	20.1	24.1
<i>DEC 2019</i>	<i>idA-/Stable</i>	EBITDA/IFCCI [X]	4.1	3.6	3.5	4.3
		USD exchange rate [IDR/USD]	14,307	14,105	13,901	14,481

FFO = EBITDA – IFCCI + interest income – current tax expense
EBITDA = operating profit + depreciation expense + amortization expense
IFCCI = gross interest expense + other financial charges + capitalized interest; (FX loss not included)
*MI = minority interest * annualized*
The above ratios have been computed based on information from the company and published accounts. Where applicable, some items have been reclassified according to PEFINDO's definitions.

PT Adi Sarana Armada Tbk rated “idA-” with stable outlook

PEFINDO has affirmed its “idA-” ratings for PT Adi Sarana Armada Tbk (ASSA) and its Convertible Bond I Year 2021. The outlook for the corporate rating is “stable”.

An obligor rated idA has a strong capacity to meet its long-term financial commitments relative to those of other Indonesian obligors. However, it is somewhat more susceptible to the adverse effects of changes in circumstances and economic conditions than higher-rated obligors. The minus (-) sign indicates that the rating is relatively weak within its category.

The rating reflects ASSA’s strong market position in the car rental industry, stable revenue stream with diversified business offering, and favorable fleet profile. The rating is constrained by its moderate financial leverage level, tight competition in the delivery business, and sensitivity to changes in macroeconomics conditions.

The rating may be raised if ASSA substantially exceeds its revenue and EBITDA targets on a sustained basis, particularly from its courier and vehicle rental businesses, which are expected to be its major revenue generators in the near to medium term. This should be accompanied by a continuous improvement in its financial leverage. The rating may be lowered if it fails in achieving its targeted revenue and/or EBITDA. We may also lower the rating if it incurs significantly higher debts than projected, without being compensated for by improving its business performance.

Established in 2003 with an initial fleet of 819 vehicles, ASSA provides integrated transportation services for individuals and corporates, logistics transportation, driver management services, and auction service. In March 2019, it commenced the operation of its delivery business under its subsidiary, PT Tri Adi Bersama (TAB). As of December 31, 2021, it managed more than 27,000 vehicles through its 21 branch offices and 32 representative offices across Indonesia. As of September 30, 2021, ASSA’s shareholders consisted of PT Adi Dinamika Investindo (23.9%), PT Daya Adicipta Mustika (18.3%), Theodore Permadi Rachmat (5.0%), Prodjo Sunarjanto Sekar Pantjawati (9.6%), Erida (3.0%), Hindra Tanujaya (0.9%), Jany Candra (0.6%), Tjoeng Suyanto (0.1%), and the public (38.6%).

DISCLAIMER

The rating contained in this report or publication is the opinion of PT Pemeringkat Efek Indonesia (PEFINDO) given based on the rating result on the date the rating was made. The rating is a forward-looking opinion regarding the rated party's capability to meet its financial obligations fully and on time, based on assumptions made at the time of rating. The rating is not a recommendation for investors to make investment decisions (whether the decision is to buy, sell, or hold any debt securities based on or related to the rating or other investment decisions) and/or an opinion on the fairness value of debt securities and/or the value of the entity assigned a rating by PEFINDO. All the data and information needed in the rating process are obtained from the party requesting the rating, which are considered reliable in conveying the accuracy and correctness of the data and information, as well as from other sources deemed reliable. PEFINDO does not conduct audits, due diligence, or independent verifications of every information and data received and used as basis in the rating process. PEFINDO does not take any responsibility for the truth, completeness, timeliness, and accuracy of the information and data referred to. The accuracy and correctness of the information and data are fully the responsibility of the parties providing them. PEFINDO and every of its member of the Board of Directors, Commissioners, Shareholders and Employees are not responsible to any party for losses, costs and expenses suffered or that arise as a result of the use of the contents and/or information in this rating report or publication, either directly or indirectly. PEFINDO generally receives fees for its rating services from parties who request the ratings, and PEFINDO discloses its rating fees prior to the rating assignment. PEFINDO has a commitment in the form of policies and procedures to maintain objectivity, integrity, and independence in the rating process. PEFINDO also has a "Code of Conduct" to avoid conflicts of interest in the rating process. Ratings may change in the future due to events that were not anticipated at the time they were first assigned. PEFINDO has the right to withdraw ratings if the data and information received are determined to be inadequate and/or the rated company does not fulfill its obligations to PEFINDO. For ratings that received approval for publication from the rated party, PEFINDO has the right to publish the ratings and analysis in its reports or publication, and publish the results of the review of the published ratings, both periodically and specifically in case there are material facts or important events that could affect the previous ratings. Reproduction of the contents of this publication, in full or in part, requires written approval from PEFINDO. PEFINDO is not responsible for publications by other parties of contents related to the ratings given by PEFINDO.