

PT ASDP Indonesia Ferry (Persero)

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CREDIT PROFILE		FINANCIAL HIGHLIGHTS				
		As of/for the year ended	Sep-2019	Dec-2018	Dec-2017	Dec-2016
			(Unaudited)	(Audited)	(Audited)	(Audited)
Corporate Rating	<i>idAA/Stable</i>	Total adjusted assets [IDR bn]	7,374.5	7,318.4	6,426.0	6,229.5
Rated Issues	<i>n/a</i>	Total adjusted debt [IDR bn]	387.3	396.6	73.0	127.6
		Total adjusted equity [IDR bn]	6,303.1	6,223.3	5,878.0	5,708.0
Rating Period		Total sales [IDR bn]	2,252.1	2,800.0	2,610.0	2,311.3
<i>November 8, 2019 – November 1, 2020</i>		EBITDA [IDR bn]	376.7	448.3	468.8	381.0
		Net income after MI [IDR bn]	170.4	263.5	269.8	233.4
Rating History		EBITDA Margin [%]	16.7	16.0	18.0	16.5
<i>SEP 2018</i>	<i>idAA/Stable</i>	Adjusted debt to EBITDA [X]	*0.8	0.9	0.2	0.3
		Adjusted debt to adjusted equity [X]	0.1	0.1	0.0	0.0
		FFO to adjusted debt [%]	*138.8	127.9	718.0	356.3
		EBITDA to IFCCI [X]	13.9	65.8	40.4	29.5
		USD exchange rate [IDR/USD]	14,174	14,481	13,548	13,436

FFO = EBITDA – IFCCI + gross interest income – current tax expense
EBITDA = operating profit + depreciation expense + amortization expense
IFCCI = gross interest expense + other financial charges + capitalized interest; (FX loss not included)
*MI = minority interest *annualized*
The above ratios have been computed based on information from the company and published accounts. Where applicable, some items have been reclassified according to PEFINDO's definitions.

PEFINDO assigns “*idAA*” rating to PT ASDP Indonesia Ferry (Persero)

PEFINDO has assigned its “*idAA*” rating to PT ASDP Indonesia Ferry (Persero) (ASDP). The outlook for the corporate rating is “**stable**”.

An obligor rated *idAA* differs from the highest rated obligors only to a small degree, and has a very strong capacity to meet its long-term financial commitments relative to that of other Indonesian obligors.

The rating reflects ASDP’s strong support from the government, established market presence in the foot passenger and vehicle ferry markets, and stable profitability. The rating, however, is constrained by competition from other modes of transportation and key credit ratios that are likely to weaken due to the Company’s expansion and transformation initiatives.

The rating will be raised if ASDP’s expansion and transformation initiatives translate into stronger revenue generation and improved profitability on a sustained basis, while maintaining a prudent financial policy. On the other hand, we could lower the rating if there are significant capital cost overruns leading to unexpected increases in debt burden, and a material weakening in its cash flow protection measures. The absence of adjustments to rates and port charges is also a credit negative that may pressure the rating. We could also lower the rating if there is a significant deterioration in government support, such as through a material divestment of ownership and/or a decrease in its public service role.

Founded in 1973, ASDP is a port operator and provider of roll-on/roll-off (ro-ro) ferry transport services. As the only state-owned company in the sector, it takes on the responsibility of ensuring affordable sea transportation and logistics for the public throughout the archipelago. Its ferry services are divided into two categories: commercial and pioneering/non-commercial, with the latter providing transportation services to rural parts of Indonesia. As of September 30, 2019, ferry services contributed 59.7% to its revenue, followed by ferry port management (26.0%), bunker trading (12.9%), and auxiliary services (1.4%). As of September 30, 2019, it was fully owned by the government of Indonesia.

DISCLAIMER

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